

MD Real Estate Principles & Practices

October 20 - November 1, 2025



Instructor Information

Instructor
Bill Inglis

Email & Study Help
support@mytristaracademy.com

Class Days & Times
Monday - Friday
9:00AM - 4:00PM
Saturday 9AM-4PM (Makeup)

Course Information

Objectives

The pre-licensing program, Maryland Principles and Practices of Real Estate for Salespersons, is designed to teach the student the basic fundamentals of real estate in order to pass the State Licensing Examination. Passing the State Licensing Examination allows the recipients to affiliate his/her license with a Broker of his/her choice and begin a career as a real estate agent.

Refer to Our School Catalog for Our Policies & Procedures

Course Schedule Syllabus

National Textbook: Modern Real Estate Practice 21st Edition (MREP)

Maryland State Textbook: Maryland Real Estate Practice & Law 17th Edition

No.	Date & Time	MREP Chapter (National)	MD Law Unit (State)	Student Assessment
1	10/20/2025	Chapter 1: Introduction to the Real Estate Business Chapter 2: Real Property and the Law	Unit 1: Maryland Real Estate License Laws and Related Regulations	
2	10/21/2025	Chapter 3: Interests in Real Estate Chapter 4: Forms of Real Estate Ownership	Unit 4: Real Estate Interests and Ownerships	
3	10/22/2025	Chapter 5: Land Description Chapter 6: Transfer of Title	Unit 10: Transfer and Recordation of Title	Quiz 1 Starts 9AM 25 Minutes 20 Qs Session 1 - 2
4	10/23/2025	Chapter 7: Title Records Chapter 8: Real Estate Brokerage	Unit 2: Real Estate Brokerage Firms	

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5	10/24/2025	Chapter 9: Real Estate Agency Chapter 10: Client Representation Agreements	Unit 6: Brokerage Relationships & Disclosures Unit 5: Real Estate Representation Agreements	Quiz 2 Starts 9AM 25 Minutes 20 Qs Session 3 - 4
6	10/27/2025	Chapter 11: Real Estate Contracts Chapter 12: Real Estate Financing	Unit 7: Real Estate Sales Contracts Unit 9: Real Estate Financing	Midterm Exam Starts 9AM 90 Minutes 80 Qs Session 1 - 5
7	10/28/2025	Chapter 13: Gov't Involvement in Real Estate Financing Chapter 14: Closing the Real Estate Transaction	Unit 11: Closing the Real Estate Transaction	
8	10/29/2025	Chapter 15: Real Estate Taxes and Other Liens Chapter 16: Real Estate Appraisal	Unit 8: Real Estate Taxes and Other Liens	Quiz 3 Starts 9AM 35 Minutes 30 Qs Session 6-7
9	10/30/2025	Chapter 17: Leases Chapter 18: Fair Housing Chapter 19: Property Management	Unit 12: Real Estate Leases Unit 3: Fair Housing	
10	10/31/2025	Chapter 20: Land Use Controls & Property Development Chapter 21: Environmental Issues & the Real Estate Transaction		Final Exam (75% or Higher Passing Grade) Starts 1:00PM 180 Minutes 110 Qs Session 1 - 10
11	11/1/2025 (Sat) 9:00AM – 4:00PM	<p>Make Up Day – If you missed class at any point. You will need to make it up to meet the 60hr requirement!</p> <p>Final Exam Retake (If you did not get 75% or higher) 180 Minutes 110 Qs Session 1 - 18</p>		