

MD Real Estate Principles & Practices

February 9 - March 28, 2026



Instructor Information

Instructor

Catherine Inniss

Email & Study Help

support@mytristaracademy.com

Class Days & Times

Mon. Wed. & Fri.
6:30PM – 930PM
Saturday 9AM-4PM (Makeup)

Course Information

Objectives

The pre-licensing program, Maryland Principles and Practices of Real Estate for Salespersons, is designed to teach the student the basic fundamentals of real estate in order to pass the State Licensing Examination. Passing the State Licensing Examination allows the recipients to affiliate his/her license with a Broker of his/her choice and begin a career as a real estate agent.

Refer to Our School Catalog for Our Policies & Procedures

Course Schedule Syllabus

National Textbook: Modern Real Estate Practice 21st Edition (MREP)

Maryland State Textbook: Maryland Real Estate Practice & Law 17th Edition

| No. | Date & Time | MREP Chapter (National) | MD Law Unit (State) | Student Assessment |
|-----|-------------------------------------|---|---|---|
| 1 | 02/09/2026 (Mon) 6:30PM – 9:30PM | Chapter 1: Introduction to the Real Estate Business | Unit 1: Maryland Real Estate License Laws and Related Regulations | |
| 2 | 02/11/2026 (Wed) 6:30PM – 9:30PM | Chapter 2: Real Property and the Law | Unit 4: Real Estate Interests and Ownerships | |
| 3 | 02/13/2026 (Fri) 6:30PM – 9:30PM | Chapter 3: Interests in Real Estate | Unit 4: Real Estate and Ownerships (Continued) | Quiz 1 Starts 9PM 25 Minutes 20 Qs Session 1 - 3 |
| | 12/16/2026 | President's Day – NO CLASS | | |
| 4 | 12/18/2026 (Wed) 6:30PM – 9:30PM | Chapter 4: Forms of Real Estate Ownership | | |
| 5 | 12/20/2026 (Fri) 6:30PM – 9:30PM | Chapter 5: Land Description | Unit 10: Transfer and Recordation of Title | |
| 6 | 12/23/2026 (Mon) 6:30PM – 9:30PM | Chapter 6: Transfer of Title | Unit 10: Transfer and Recordation of Title (Continued) | Quiz 2 Starts 9PM 25 Minutes 20 Qs Session 4 - 6 |
| 7 | 12/25/2026 (Wed) 6:30PM – 9:30PM | Chapter 7: Title Records | | |

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| 8 | 12/27/2026 (Fri) 6:30PM – 9:30PM | Chapter 8: Real Estate Brokerage | Unit 2: Real Estate Brokerage Firms | |
| 9 | 03/02/2026 (Mon) 6:30PM – 9:30PM | Chapter 9: Real Estate Agency | Unit 6: Brokerage Relationships & Disclosures | Midterm Review |
| 10 | 03/04/2026 (Wed) 6:30PM – 9:30PM | Chapter 10: Client Representation Agreements | Unit 5: Real Estate Representation Agreements | Midterm Exam Starts 6:30PM 90 Minutes 80 Qs Session 1 - 9 |
| 11 | 03/06/2026 (Fri) 6:30PM – 9:30PM | Chapter 11: Real Estate Contracts | Unit 7: Real Estate Sales Contracts | |
| 12 | 03/09/2026 (Mon) 6:30PM – 9:30PM | Chapter 12: Real Estate Financing | Unit 9: Real Estate Financing | |
| 13 | 03/11/2026 (Wed) 6:30PM – 9:30PM | Chapter 13: Gov't Involvement in Real Estate Financing | Unit 9: Real Estate Financing (<i>Continued</i>) | |
| 14 | 03/13/2026 (Fri) 6:30PM – 9:30PM | Chapter 14: Closing the Real Estate Transaction | Unit 11: Closing the Real Estate Transaction | |
| 15 | 03/16/2026 (Mon) 6:30PM – 9:30PM | Chapter 15: Real Estate Taxes and Other Liens | Unit 8: Real Estate Taxes and Other Liens | Quiz 3 Starts 8:45PM 45 Minutes 40 Qs Session 10-15 |
| 16 | 03/18/2026 (Wed) | Chapter 16: Real Estate Appraisal | Unit 4 Subheading: Valuation & Ownership | |
| 17 | 03/20/2026 (Fri) 6:30 PM – 9:30PM | Chapter 17: Leases | Unit 12: Real Estate Leases | |
| 18 | 03/23/2026 (Mon) 6:30PM – 9:30PM | Chapter 18: Fair Housing Chapter 19: Property Management | Unit 3: Fair Housing | Quiz 4 Starts 9:00PM 25 Minutes 20 Qs Session 16-18 |
| 19 | 03/225/2026 (Wed) 6:30PM – 9:30PM | Chapter 20: Land Use Controls & Property Development Chapter 21: Environmental Issues & the Real Estate Transaction | | Final Exam Review |
| 20 | 03/27/2026 (Fri) 6:30PM – 9:30PM | Final Exam (75% or Higher Passing Grade) 6:30PM – 9:30PM 180 Minutes 110 Qs Session 1 - 19 | | |
| 21 | 03/28/2026 (Sat) Starts at 9:00AM | Make Up Day – If you missed class hours at any point. You will need to make it up to meet the 60hr requirement! Final Exam Retake (If you did not get 75% or higher) 180 Minutes 110 Qs Session 1 - 18 | | |