

# MD Real Estate Principles & Practices



## Instructor & Course Information

### Instructor

Catherine Inniss

### Email & Study Help

support@mytristaracademy.com

### Class Days & Times

June 29<sup>th</sup>, 2026 – August 15<sup>th</sup>, 2026

Mon. Wed. & Fri.

6:30PM – 9:30PM

Saturday 9AM-4PM (Makeup)

## Course Information

### Objectives

The pre-licensing program, Maryland Principles and Practices of Real Estate for Salespersons, is designed to teach the student the basic fundamentals of real estate in order to pass the State Licensing Examination. Passing the State Licensing Examination allows the recipients to affiliate his/her license with a Broker of his/her choice and begin a career as a real estate agent.

*Refer to Our School Catalog for Our Policies & Procedures*

## Course Schedule Syllabus

National Textbook: Modern Real Estate Practice 21<sup>st</sup> Edition (MREP)

Maryland State Textbook: Maryland Real Estate Practice & Law 17<sup>th</sup> Edition

No.	Date & Time	MREP Chapter (National)	MD Law Unit (State)	Student Assessment
1	6/29/2026 (Mon) 6:30PM – 9:30PM	Chapter 1: Introduction to the Real Estate Business	Unit 1: Maryland Real Estate License Laws and Related Regulations	
2	7/1/2026 (Wed) 6:30 – 9:30PM	Chapter 2: Real Property and the Law	Unit 4: Real Estate Interests and Ownerships	
3	7/3/2026 (Fri) 6:30PM – 9:30PM	Chapter 3: Interests in Real Estate	Unit 4: Real Estate and Ownerships (Continued)	Quiz 1 25 Minutes / 20 Qs Session 1 - 3
4	7/6/2026 (Mon) 6:30PM – 9:30PM	Chapter 4: Forms of Real Estate Ownership		
5	7/8/2026 (Wed) 6:30PM – 9:30PM	Chapter 5: Land Description	Unit 10: Transfer and Recordation of Title	
6	7/10/2026 (Fri) 6:30PM – 9:30PM	Chapter 6: Transfer of Title	Unit 10: Transfer and Recordation of Title (Continued)	Quiz 2 25 Minutes / 20 Qs Session 4 - 6
7	7/13/2026 (Mon) 6:30PM – 9:30PM	Chapter 7: Title Records	Unit 14: Real Estate Ethics	
8	7/15/2026 (Wed) 6:30PM – 9:30PM	Chapter 8: Real Estate Brokerage	Unit 2: Real Estate Brokerage Firms	
9	7/17/2026 (Fri) 6:30PM – 9:30PM	Chapter 9: Real Estate Agency	Unit 6: Brokerage Relationships & Disclosures	

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10	7/20/2026 (Mon) 6:30PM – 9:30PM	Chapter 10: Client Representation Agreements	Unit 5: Real Estate Representation Agreements	Midterm Exam 90 Minutes 80 Qs Session 1 - 9
11	7/22/2026 (Wed) 6:30PM – 9:30PM	Chapter 11: Real Estate Contracts	Unit 7: Real Estate Sales Contracts	
12	7/24/2026 (Fri) 6:30PM – 9:30PM	Chapter 12: Real Estate Financing	Unit 9: Real Estate Financing	
13	7/27/2026 (Mon) 6:30PM – 9:30PM	Chapter 13: Gov't Involvement in Real Estate Financing	Unit 9: Real Estate Financing ( <i>Continued</i> )	
14	7/29/2026 (Wed) 6:30PM – 9:30PM	Chapter 14: Closing the Real Estate Transaction	Unit 11: Closing the Real Estate Transaction	
15	7/31/2026 (Fri) 6:30PM – 9:30PM	Chapter 15: Real Estate Taxes and Other Liens	Unit 8: Real Estate Taxes and Other Liens	Quiz 3 45 Minutes / 40 Qs Session 10-15
16	8/3/2026 (Mon) 6:30PM – 9:30PM	Chapter 16: Real Estate Appraisal	Unit 4 Subheading: Valuation & Ownership	
17	8/5/2026 (Wed) 6:30PM – 9:30PM	Chapter 17: Leases	Unit 12: Real Estate Leases	
18	8/7/2026 (Fri) 6:30PM – 9:30PM	Chapter 18: Fair Housing Chapter 19: Property Management	Unit 3: Fair Housing	Quiz 4 25 Minutes / 20 Qs Session 16-18
19	8/10/2026 (Mon) 6:30PM – 9:30PM	Chapter 20: Land Use Controls & Property Development Chapter 21: Environmental Issues & the Real Estate Transaction	Unit 13: Environmental Issues and the Real Estate Transaction	Final Exam Review
20	8/12/2026 (Wed) 6:30PM – 9:30PM	<b>Final Exam (75% or Higher Passing Grade)</b> 6:30PM – 9:30PM    180 Minutes    110 Qs    All Sessions		
21	8/15/2026 (Sat) 9:00AM – 4:00PM	<b>Make Up Day – If you missed class hours at any point.</b> <b>You will need to make it up to meet the 60hr requirement!</b> <b>Final Exam Retake (If you did not get 75% or higher)</b> 180 Minutes    110 Qs    Session 1 - 19		