

Maryland Real Estate Prelicensing Course Syllabus

- **Instructor:** Bill Inglis
- **Class dates:** Monday, March 8 – Friday, March 19, 2027
- **Class times:** (Mon - Fri, 9:00 AM - 4:00 PM; Lunch 12:00 - 1:00 PM)
- **Makeup & Retake day:** Saturday, March 20, 2027 | 9:00 AM – 4:00 PM
- **Textbooks:** Modern Real Estate Practice (national, 22nd ed.) and Maryland Real Estate: Practice and Law (state, 17th ed.) bring both books every day. Page numbers below refer to these editions.

This 60-hour prelicensing course covers every chapter of both textbooks and is paced to match the PSI Maryland Real Estate Salesperson exam. Quizzes and exams are given at 9:00 AM, at the start of the class session they cover.

Course Schedule

Date & Time	National Textbook; Modern Real Estate Practice	Maryland Textbook; MD Law	Assessment
1. Mon, Mar 8 9:00AM – 4:00PM	Chapter 1: Intro to the RE Business (pg. 4 - 11)	Unit 1: MD License Laws & Regulations (pg. 4 - 35)	—
2. Tue, Mar 9 9:00AM – 4:00PM	Chapter 2: Real Property and the Law (pg. 12 - 16) Chapter 3: Interests in Real Estate (pg. 17 - 22) Chapter 4: Forms of RE Ownership (pg. 23 - 29)	Unit 4: RE Interests and Ownerships (pg. 66 - 79)	—
3. Wed, Mar 10 9:00AM – 4:00PM	Chapter 5: Land Description (pg. 30 - 34) Chapter 6: Transfer of Title (pg. 35 - 40) Chapter 7: Title Records (pg. 41 - 45) Chapter 8: Real Estate Brokerage (pg. 46 - 52)	Unit 2: RE Brokerage Firms (pg. 36 - 53)	—
4. Thu, Mar 11 9:00AM – 4:00PM	Chapter 9: Real Estate Agency (pg. 53 - 59)	Unit 6: Brokerage Relationships & Disclosures (pg. 98 - 121) Unit 10: Transfer and Recordation of Title (pg. 164 - 171)	Quiz 1 (25 min); covers Days 1 - 3
5. Fri, Mar 12 9:00AM – 4:00PM	Chapter 10: Client Representation Agreements (pg. 60 - 66) Chapter 11: Real Estate Contracts (pg. 67 - 72) Chapter 12: Real Estate Financing (pg. 73 - 81)	Unit 5: RE Representation Agreements (pg. 80 - 97)	—
6. Mon, Mar 15 9:00AM – 4:00PM	Chapter 13: Gov't Involvement in RE Financing (pg. 82 - 88)	Unit 7: RE Sales Contracts (pg. 122 - 145) Unit 9: RE Financing (pg. 154 - 163)	Quiz 2 (25 min); covers Days 4 - 5

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7. Tue, Mar 16 9:00AM – 4:00PM	Chapter 14: Closing the RE Transaction (pg. 89 - 96) Chapter 15: RE Taxes and Other Liens (pg. 97 - 102) Chapter 16: Real Estate Appraisal (pg. 103 - 108)	Unit 8: RE Taxes and Other Liens (pg. 146 - 153) Unit 14: RE Ethics (pg. 204 - 219)	Midterm Exam (90 min); covers Days 1 - 6
8. Wed, Mar 17 9:00AM – 4:00PM	Chapter 17: Leases (pg. 109 - 115) Chapter 18: Fair Housing (pg. 116 - 123) Chapter 19: Property Management (pg. 124 - 131)	Unit 3: Fair Housing (pg. 54 - 65) Unit 11: Closing the RE Transaction (pg. 172 - 179)	Quiz 3 (35 min); covers Days 6 - 7
9. Thu, Mar 18 9:00AM – 4:00PM	Chapter 20: Land-Use Controls & Property Development (pg. 132 - 141) Chapter 21: Environmental Issues & the RE Transaction (pg. 142 - 150)	Unit 12: RE Leases (pg. 180 - 195) Unit 13: Environmental Issues & the RE Transaction (pg. 196 - 203)	—
10. Fri, Mar 19 9:00AM – 4:00PM	Final Exam (180 min, 110 Qs, all sessions); fills 9:00 AM - 12:00 PM exactly; Afternoon is free for review/Q&A or make-up hours (up to 3 hours)		
11. Sat, Mar 20 9:00AM – 4:00PM	Makeup Day / Final Exam Retake; make up the 60-hr requirement, or retake the final (180 min, 110 Qs, all sessions) if you didn't score 75%+. Afternoon is free for review/Q&A or make-up hours (up to 3 hours).		

Every chapter and unit is covered exactly once. Page numbers are computed from each book's chapter/unit lengths starting at p. 4; double-check the first few against your own copy in case your printing differs slightly.

Notes for Students

1. Bring both textbooks every day; page numbers above refer to *Modern Real Estate Practice* (22nd ed.) and *Maryland Real Estate: Practice and Law* (17th ed.).
2. Quizzes and exams are given at 9:00 AM, at the start of class; review the prior days' material the night before.
3. You need 60 hours of instruction to sit for the final exam. The Saturday makeup day covers any missed hours, or a final exam retake if you scored below 75%.
4. Questions about scheduling or attendance: 240-701-6327 or MyTristarAcademy.com.
5. **Need study help or have questions outside of class?**
Use your FREE Student Support line at Support@mytristaracademy.com