

Maryland Real Estate Prelicensing Course Syllabus

- **Instructor:** Ruby Harley
- **Class dates:** Monday, October 4 – Friday, November 19, 2027
- **Class times:** Mon, Wed & Fri, 6:30 PM – 9:30 PM
- **No class:** Monday, October 11, 2027 (Columbus Day / Indigenous Peoples Day)
- **Final Exam:** Friday, November 19, 2027 (6:30 PM–9:30 PM)
- **Makeup & Retake day:** Saturday, November 20, 2027 | 9:00 AM – 4:00 PM
- **Textbooks:** Modern Real Estate Practice (national, 22nd ed.) and Maryland Real Estate: Practice and Law (state, 17th ed.) bring both books every class. Page numbers below refer to these editions.

This 60-hour prelicensing course covers every chapter of both textbooks and is paced to match the PSI Maryland Real Estate Salesperson exam. Quizzes and exams are given at 6:30 PM, at the start of the session they cover.

Course Schedule

Date & Time	National Textbook; Modern Real Estate Practice	Maryland Textbook; MD Law	Assessment
1. Mon, Oct 4 6:30PM – 9:30PM	Chapter 1: Intro to the RE Business (pg. 4–11)	Unit 1: MD License Laws & Regulations - Part 1 of 2 (pg. 4–15)	-
2. Wed, Oct 6 6:30PM – 9:30PM	-	Unit 1: MD License Laws & Regulations - Part 2 of 2 (pg. 16–35)	-
3. Fri, Oct 8 6:30PM – 9:30PM	Chapter 2: Real Property and the Law (pg. 12–16) Chapter 3: Interests in Real Estate (pg. 17–22) Chapter 4: Forms of RE Ownership (pg. 23–29)	-	-
4. Wed, Oct 13 6:30PM – 9:30PM	-	Unit 4: RE Interests and Ownerships (pg. 66–79)	-
5. Fri, Oct 15 6:30PM – 9:30PM	Chapter 5: Land Description (pg. 30–34) Chapter 6: Transfer of Title (pg. 35–40)	-	-
6. Mon, Oct 18 6:30PM – 9:30PM	Chapter 7: Title Records (pg. 41–45) Chapter 8: Real Estate Brokerage (pg. 46–52)	-	-
7. Wed, Oct 20 6:30PM – 9:30PM	-	Unit 2: RE Brokerage Firms (pg. 36–53)	-
8. Fri, Oct 22 6:30PM – 9:30PM	Chapter 9: Real Estate Agency (pg. 53–59)	Unit 10: Transfer and Recordation of Title (pg. 164–171)	Quiz 1 (25 min) covers Sessions 1–7

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9. Mon, Oct 25 6:30PM – 9:30PM	-	Unit 6: Brokerage Relationships & Disclosures (pg. 98–121)	-
10. Wed, Oct 27 6:30PM – 9:30PM	Chapter 10: Client Representation Agreements (pg. 60–66) Chapter 11: Real Estate Contracts (pg. 67–72) Chapter 12: Real Estate Financing (pg. 73–81)	-	-
11. Fri, Oct 29 6:30PM – 9:30PM	-	Unit 5: RE Representation Agreements (pg. 80–97)	-
12. Mon, Nov 1 6:30PM – 9:30PM	Chapter 13: Gov't Involvement in RE Financing (pg. 82–88)	Unit 9: RE Financing (pg. 154–163)	Quiz 2 (25 min) - covers Sessions 8–11
13. Wed, Nov 3 6:30PM – 9:30PM	-	Unit 7: RE Sales Contracts (pg. 122–145)	-
14. Fri, Nov 5 6:30PM – 9:30PM	Chapter 14: Closing the RE Transaction (pg. 89–96) Chapter 15: RE Taxes and Other Liens (pg. 97–102) Chapter 16: Real Estate Appraisal (pg. 103–108)	-	Midterm Exam (90 min) - covers Sessions 1–13
15. Mon, Nov 8 6:30PM – 9:30PM	-	Unit 8: RE Taxes and Other Liens (pg. 146–153) Unit 14: RE Ethics (pg. 204–219)	-
16. Wed, Nov 10 6:30PM – 9:30PM	Chapter 17: Leases (pg. 109–115) Chapter 18: Fair Housing (pg. 116–123) Chapter 19: Property Management (pg. 124–131)	-	Quiz 3 (35 min) - covers Sessions 14–15
17. Fri, Nov 12 6:30PM – 9:30PM	-	Unit 3: Fair Housing (pg. 54–65) Unit 11: Closing the RE Transaction (pg. 172–179)	-
18. Mon, Nov 15 6:30PM – 9:30PM	Chapter 20: Land-Use Controls & Property Development (pg. 132–141) Chapter 21: Environmental Issues & the RE Transaction (pg. 142–150)	-	-
19. Wed, Nov 17 6:30PM – 9:30PM	-	Unit 12: RE Leases (pg. 180–195) Unit 13: Environmental Issues & the RE Transaction (pg. 196–203)	-

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Date & Time	National Textbook; Modern Real Estate Practice	Maryland Textbook; MD Law	Assessment
20. Fri, Nov 19 6:30PM – 9:30PM	Final Exam (180 min, 110 Qs, all sessions) - fills the full 6:30–9:30 PM session		
21. Sat, Nov 20 9:00AM – 4:00PM	Makeup Day / Final Exam Retake (9:00 AM–4:00 PM) - make up the 60-hr requirement, or retake the final (180 min, 110 Qs, all sessions) if you didn't score 75%+.		

Every chapter and unit is covered exactly once. The longest unit, Unit 1 (License Laws), is the only one split across sessions. Page numbers are computed from each book's chapter/unit lengths starting at p. 4; double-check the first few against your own copy in case your printing differs slightly.

Notes for Students

1. Bring both textbooks every class; page numbers above refer to *Modern Real Estate Practice* (22nd ed.) and *Maryland Real Estate: Practice and Law* (17th ed.).
2. Quizzes and exams are given at 6:30 PM, at the start of class; review the prior days' material the night before.
3. You need 60 hours of instruction to sit for the final exam. The Saturday makeup day covers any missed hours, or a final exam retake if you scored below 75%.
4. Questions about scheduling or attendance: 240-701-6327 or MyTristarAcademy.com.
5. **Need study help or have questions outside of class?**
Use your FREE Student Support line at Support@mytristaracademy.com